The national network of MBDA Business Centers (MBCs), Export Centers and Advanced Manufacturing Centers is funded and supported by the U.S. Department of Commerce’s Minority Business Development Agency (MBDA).

The primary objective of the Centers is to assist in the integration and participation of minority-owned businesses in the Nation’s economic growth. Understanding that successful Centers require synergies beyond the efforts of a single organization, the Center operators have established a private/public, multi-industry-sector network of buyers, suppliers and service providers that has resulted in a holistic, added-value service to our partners and clients.

Currently, the California MBCs are operated in Los Angeles (by the University of Southern California), Pasadena (by So Cal Corporate Growth Partners), Fresno and San Jose (both by ASIAN, Inc.). The Export Center in Sacramento is operated by the Cal Asian Chamber of Commerce. The San Francisco and Riverside MBCs were operated through September 2016.

Core Business Services

Global Business Development
Identification of export markets, facilitation of global transactions, international trade missions and market analysis, and overseas market promotion assistance.

Access to Capital
Identification of domestic and global financing opportunities, equity financing and brokerage of financial transactions, and identification and closure of merger and acquisition transactions.

Access to Contracts
Identification of procurement opportunities, solicitation analysis, bid and proposal preparation, negotiation and closing, research contract award histories.

Access to Markets
Government procurement assistance, private-sector contract identification and specialized certification assistance, and market research.

Strategic Business Consulting
Sales consulting and forecasting, market feasibility studies, operations management and quality control, bid preparation and bonding (construction) Business strategic planning, sales consulting, market analysis, operations management and quality control.

Cumulative Impact of California MBDA Centers, 2016-17*

1,578
JOBS CREATED AND SAVED

$1.25 BILLION
IN CONTRACTS AND CAPITAL

388
MINORITY BUSINESS ENTERPRISES SERVED

*Project Year 2016-17 Performance Summary based on following MBDA reporting periods: