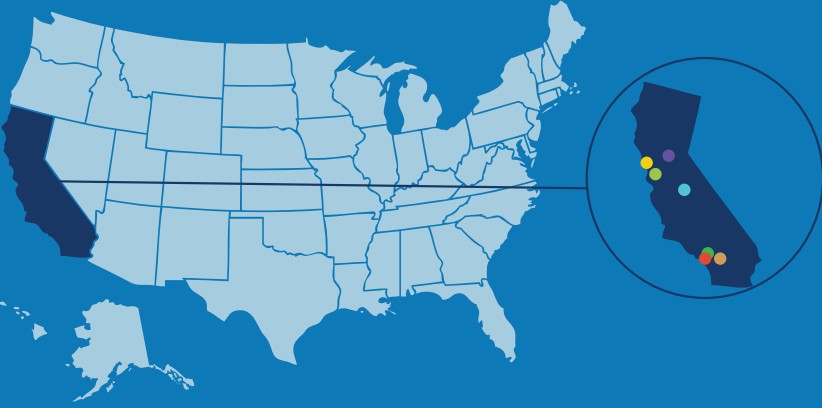


CALIFORNIA

Fresno
Pasadena
Los Angeles

Riverside
Sacramento
San Francisco

San Jose



Operated by



The national network of MBDA Business Centers (MBCs), Export Centers and Advanced Manufacturing Centers is funded and supported by the U.S. Department of Commerce's Minority Business Development Agency (MBDA).

The primary objective of the Centers is to assist in the integration and participation of minority-owned businesses in the Nation's economic growth. Understanding that successful Centers require synergies beyond the efforts of a single organization, the Center operators have established a private/public, multi- industry-sector network of buyers, suppliers and service providers that has resulted in a holistic, added-value service to our partners and clients.

Currently, the California MBCs are operated in Los Angeles (by the University of Southern California), Pasadena (by So Cal Corporate Growth Partners), Fresno and San Jose (both by ASIAN, Inc.). The Export Center in Sacramento is operated by the Cal Asian Chamber of Commerce. The San Francisco and Riverside MBCs were operated through September 2016.

Core Business Services

Global Business Development

Identification of export markets, facilitation of global transactions, international trade missions and market analysis, and overseas market promotion assistance.

Access to Capital

Identification of domestic and global financing opportunities, equity financing and brokerage of financial transactions, and identification and closure of merger and acquisition transactions.

Access to Contracts

Identification of procurement opportunities, solicitation analysis, bid and proposal preparation, negotiation and closing, research contract award histories.

Access to Markets

Government procurement assistance, private-sector contract identification and specialized certification assistance, and market research.

Strategic Business Consulting

Sales consulting and forecasting, market feasibility studies, operations management and quality control, bid preparation and bonding (construction) Business strategic planning, sales consulting, market analysis, operations management and quality control.



MINORITY BUSINESS DEVELOPMENT AGENCY
BUSINESS CENTER
U.S. DEPARTMENT OF COMMERCE

Cumulative Impact of California MBDA Centers, 2016-17*

1,578

JOBS CREATED AND SAVED

\$1.25 BILLION

IN CONTRACTS AND CAPITAL

388

MINORITY BUSINESS ENTERPRISES SERVED

*Project Year 2016-17 Performance Summary based on following MBDA reporting periods:
Fresno: March 2016-February 2017, Pasadena: September 2016-February 2017,
Los Angeles: April 2016-March 2017, Riverside: March 2016-August 2016,
Sacramento: September 2016-February 2017, San Francisco: March 2016-August 2016,
San Jose: April 2016-March 2017. This report was last updated on August 30, 2017.

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